

MITECH PARTNERS, LLC

BUSINESS COMMISSION RATE CARD MITECH SALES PARTNERS

VERSION 1.00 – FEBRUARY 2018



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BUSINESS COMMISSION RATE CARD – MITECH SALES PARTNERS

The contents in this document provide Mitech Sales Partners (MSPs) the commission rates for business-grade services sold to their prospective clients. Unless stated otherwise, payouts are provided on the 5th of the following month payments have been accrued (commonly 90 days with exceptions for DirecTV standalone or DirecTV with U-Verse service). Additionally, rates provided do not include bonuses, sales spiffs, and other incentives that would occur for a limited-time only basis.

Commission structure is subject to change and notice will be provided to reflect said changes prior to going into effect.



Recurring Payouts

All commission rates are based on the Monthly Client Costs (MCCs) accrued from a sale. Subject To Change

Core Recurring Payouts

Spectrum Business (Formerly Charter & Time Warner)	7.00%
Comcast Business	7.00%
Windstream (Including Earthlink)	7.00%
Airespring	7.00%
Level 3 Communications	7.00%

XO Communications	7.00%
MegaPath	7.00%
ACC Business	7.00%
Net Wolves	5.00%
Mitech VOIP Services	20.00%

70.00% of Commission Due to Mitech Sales Partner (MSP) for the following carriers:

- ◆ AT&T / U-Verse
- ◆ Birch Communications
- ◆ Start Meeting
- ◆ Net Wolves

- ◆ All spiff bonuses
- ◆ All other business carriers contracted with Mitech Partners, LLC.

The following UPFRONT commissions are due to MSP for the following carriers:

- ◆ Comcast, Spectrum, Cox, Mediacom, Frontier Residential – 70.00% payable to MSP
- ◆ DirecTV Commercial – up to \$250.00 for Business Choice or Xtra Pack (50.00% payout if closed by Mitech)
- ◆ DirecTV Residential – up to \$100.00 per customer or \$150.00 if bundled with U-Verse Internet (50.00% payout if closed by Mitech)

**** ALL UPFRONT COMMISSIONS ARE PAID AFTER COMPLETED INSTALLATION ****

50.00% of Residual Commission Due to Mitech Sales Partner (MSP) for the following carriers:

- ◆ Payprotech, I3Vertical Card Processing

