

MITECH PARTNERS, LLC

HOW TO CREATE CHARTER/SPECTRUM BUSINESS QUOTES

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HOW TO CREATE A CHARTER/SPECTRUM QUOTE

At Mitech Partners, LLC, we aim to strive for the best client experience possible with the services that we offer. With that in mind, Charter/Spectrum is one of the biggest vendors we process orders through outside of Comcast. To create a quote, simply follow the instructions below to achieve this task.

1. Check the serviceability for Charter/Spectrum deals via the following URL:

<https://www2.charterbusiness.com/partner/tlr>

- a. Username: channel partner
- b. Password: tlr

Note: If the address is NOT serviceable by Charter/Spectrum Business, the tool will show which cable company is serviceable in the footprint.

2. Once you confirmed the serviceability, review the most up-to-date rate card located within the Mitech University portal for pricing information.
3. After reviewing the pricing, email ann@mitechopportunity.com with the following information to provide the client with the most accurate quote possible:
 - a. Company Name
 - b. Person(s) of Contact – Name, Phone, Email
 - c. Company Address
 - d. Company Phone & Email
 - e. Services Needed
 - f. Quantity of Phone Lines, Internet Service, and Quantity of TV's
4. A quote will be provided to the prospective client once this information has been received.

If you have any questions, please seek your direct supervisor, partner lead, or a member of management. Thank you.

